AI Workflow Value

Measure one recurring workflow. Time released becomes useful only when the business can redeploy it or avoid a real cost.

1. Record a representative baseline: monthly task volume and active minutes per task.
2. Measure human handling, review and average rework after the pilot. Keep waiting time separate.
3. Compare capacity value with operating and setup costs. Record quality and service outcomes beside the arithmetic.

What to verify

Volume	Same task definition and period before and after.
Human time	Include review, exceptions and correction work.
Cost basis	Use a documented loaded hourly cost.
Recurring costs	Include software, usage, support and maintenance.
Setup	Include design, integration, training and testing.
Decision	Continue, adjust or stop based on measured results.

Completed example - fictional

Fictional pilot	100 tasks/month; 30 minutes before; 18 after: 10 handling, 5 review and 3 rework.
Capacity released	20 hours/month at $50/hour = $1,000 capacity value.
Costs	$200/month recurring and $1,000 setup.
12-month result	$8,600 net capacity value after stated costs. Not automatic cash savings.

Method: original worksheet. Examples are fictional and show how to use the fields.

Your worksheet

AI Workflow Value | Record facts, evidence and the next action.

Workflow / baseline and pilot periods
Monthly tasks
Minutes before per task - Active human work.
Minutes after per task - Handling + review + average rework.
Loaded hourly cost
Recurring monthly costs
One-time setup costs
Observed errors / exceptions
Service quality / response time
How released time will be used
Continue / adjust / stop
Evidence / next review date

Keep sensitive customer details in your own secure systems. Use safe record references here.

Use the online guide and companion download